# SOUTHEAST VOLUSIA HABITAT FOR HUMANITY, INC.

# FINANCIAL STATEMENTS

**JUNE 30, 2018** 

# SOUTHEAST VOLUSIA HABITAT FOR HUMANITY, INC. FINANCIAL STATEMENTS JUNE 30, 2018 TABLE OF CONTENTS

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# W CLARK & ASSOCIATES, LLC

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#### INDEPENDENT AUDITORS' REPORT

To The Board of Directors Southeast Volusia Habitat for Humanity, Inc. Edgewater, Florida

We have audited the accompanying financial statements of Southeast Volusia Habitat for Humanity, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southeast Volusia Habitat for Humanity, Inc., as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Daytona Beach, Florida September 18, 2018

W Clark + association

# SOUTHEAST VOLUSIA HABITAT FOR HUMANITY, INC. STATEMENT OF FINANCIAL POSITION JUNE 30, 2018

#### **ASSETS**

ADDETO	
Current Assets	
Cash and Cash Equivalents	\$ 1,196,877
Cash - Escrow Funds Held	87,403
Pledges Receivable	299,500
Other Receivables	29,266
Merchandise Inventory	2,608
Construction In Progress	157,687
Current Portion of Mortgages Receivable	307,332
Home Inventory	337,538
Land Held for Development, Net	949,839
Prepaid Expenses	16,858
Total Current Assets	3,384,908
Non-Current Assets	
Property and Equipment, Net	846,919
Long-Term Portion of Mortgages Receivable, Net	2,222,061
Employee Receivable	1,209
Total Non-Current Assets	3,070,189
Total Assets	\$ 6,455,097
LIABILITIES AND NET ASSETS	
Liabilities	
Current Liabilities	
Accounts Payable and Accrued Expenses	\$ 44,680
Homeowner Escrow Funds Held	87,403
Current Maturities of Long-Term Debt	4,324
Total Current Liabilities	136,407
Long-Term Debt, Less Current Portion	21,631
Total Liabilities	158,038
Net Assets	
Unrestricted	5,997,559
Temporarily Restricted	299,500
Total Net Assets	6,297,059
Total Liabilities and Net Assets	\$ 6,455,097

# SOUTHEAST VOLUSIA HABITAT FOR HUMANITY, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2018

	Un	restricted		mporarily estricted		Total
Revenue and Support						
Government Grants & Contributions	\$	196,611	\$	-	\$	196,611
Contributions - Business		76,208		299,500		375,708
Contributions - Individuals & Churches		12,840		-		12,840
Sales to Homeowners		1,235,056		-		1,235,056
Thrift Store Revenue - Donated Goods		1,043,720		-		1,043,720
Sale of Merchandise		6,625		-		6,625
Mortgage Discount Amortization		233,798		-		233,798
Rental, Interest, and Miscellaneous Revenue, Net		3,238		-		3,238
Special Event Revenues - Net		30,599				30,599
Total Revenue and Support		2,838,695		299,500		3,138,195
Net Assets Released From Restrictions						
Satisfaction of Purpose Restrictions		218,586		(218,586)		, -
Total Revenue, Support and Net Assets						
Released from Restrictions		3,057,281		80,914		3,138,195
Expenses						
Program Services						
Home Ownership		2,163,598		-		2,163,598
Thrift Store		430,224		-		430,224
Supporting Services						
Management and General		127,253		-		127,253
Fund Raising Expenses		1,043				1,043
Total Expenses		2,722,118		-		2,722,118
Change in Net Assets	Name and Advanced Property and	335,163	***************************************	80,914	-	416,077
Net Assets - Beginning of Year		5,662,396		218,586		5,880,982
Net Assets - End of Year	\$	5,997,559	\$	299,500	\$	6,297,059

# SOUTHEAST VOLUSIA HABITAT FOR HUMANITY, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2018

Cash Flows From Operating Activities	
Reconciliation of Increase in Net Assets to Net Cash	
Provided by Operating Activities	
Increase in Net Assets	\$ 416,077
Adjustments to Reconcile Decrease in Net Assets to	
Net Cash Provided By Operating Activities:	
Depreciation	38,316
Forgiveness of Debt Included in Donations	(53,000)
Lot Impairment Reserve	16,910
New Mortgages Receivable Issued	(879,134)
Discounts on Mortgages Receivable Issued	578,361
Mortgage Receivable Discount Amortization	(233,798)
Collections on Mortgages Receivable	362,171
(Increase) Decrease in Certain Assets:	
Pledges Receivable	(80,914)
Other Receivables	(19,024)
Inventory - Merchandise	6,321
Construction in Progress	132,679
Home Inventory	5,444
Inventory – Land	89,681
Prepaid Expenses	(661)
Increase (Decrease) in Certain Liabilities:	
Accounts Payable and Accrued Expenses	6,117
Total Adjustments	(30,531)
Net Cash Provided by Operating Activities	385,546
Cash Flows From Investing Activities	
Employee Receivable	750
Net Cash Used In Investing Activities	750
Cook Flows From Financing Activities	
Cash Flows From Financing Activities	16,764
Proceeds From Long-Term Debt	(10,721)
Payments on Long-Term Debt	6,043
Net Cash Provided by Financing Activities	0,043
Net Increase In Cash and Cash Equivalents	392,339
Cash and Cash Equivalents – Beginning of Year	804,538
Cash and Cash Equivalents – End of Year	\$ 1,196,877

# SOUTHEAST VOLUSIA HABITAT FOR HUMANITY, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2018

		<b>Program Services</b>			n Services Supporting Activities		ities			
	H	ome		Thrift	Ma	Management		Fund		
	Own	ership		Store	&	General	R	aising		Total
Salaries and related expenses	\$	183,853	\$	294,387	\$	98,191	\$		\$	576,431
Advertising	Φ.	1,645	Φ	3,007	Φ	90,191	Φ	-	Φ	4,652
Cost of Homes Sold	1.7	202,738		3,007		-		-		1,202,738
Cost of Product Sold	1,4	202,736		5,630		-		-		5,630
Assistance to Individuals -				3,030						3,030
		CEA 505								(51.505
Mortgage Discount	(	554,525		-		-		-		654,525
Tithe Expense		50,000		-				-		50,000
Bank & Credit Card Fees		-		220		2,635		-		2,855
Postage & Printing		2,370		-		-		-		2,370
Maintenance & Repairs		2,979		16,396		-		-		19,375
Security		-		1,052		-		-		1,052
Office Rent		11,400		-		-		-		11,400
Utilities/Telephone		11,486		34,322		-		-		45,808
Vehicle Expense		7,368		2,883		-		-		10,251
Supplies		2,248		23,479		231		-		25,958
Other Expenses		12,947		-		_		-		12,947
Legal-Professional		4,485		-		13,445		1,043		18,973
Travel		792		-		-		-		792
Volunteer Expenses		13,470		-		-		-		13,470
Depreciation		-		38,316		-		-		38,316
Insurance		995		10,532		12,751		-		24,278
Office Expense		140		-		-		-		140
Conferences & Conventions		157		-		-		-		157
<b>Total Expenses</b>	\$ 2,1	63,598	\$	430,224	\$	127,253	\$	1,043	\$	2,722,118

#### 1. Nature of Activities and Summary of Significant Accounting Policies

#### **Nature of Activities:**

Southeast Volusia Habitat for Humanity, Inc. is a not-for-profit organization located in Edgewater, Florida and incorporated on January 31, 1989, under the laws of the State of Florida. The Organization was established as an affiliate of Habitat for Humanity International, Inc. to sponsor specific projects in habitat development, consisting of the construction of modest but adequate housing for families in need of such housing. The Organization provides non-interest bearing mortgages to qualified homeowners. Support and revenue is derived primarily from the operation of the Organization's Thrift Store, where donated items are sold to the public, other cash contributions from businesses, individuals and government agencies and sales of homes to qualified homeowners.

## **Basis of Accounting:**

The Organization prepares its financial statements in accordance with United States generally accepted accounting principles applicable to voluntary health and welfare organizations, which involve the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

#### **Donated Services and Assets:**

Contributions of donated services that create or enhance non-financial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received. In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization. No amounts related to volunteer services have been recognized in the accompanying statement of activities because of criteria for recognition of such volunteer effort under Statement of Financial Accounting (SFAS) No. 116 have not been satisfied.

Contributions of services and materials used in the construction of homes are recorded at fair value at the date of the gift, and are included in construction in progress. Upon the sale of a home, the construction in progress balance is reclassified to the cost of construction.

#### **Contributions:**

Contributions, including unconditional promises to give, are recorded as received. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. All contributions are considered to be available for the general activities of the Organization unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give, due in the next year, are reflected as short-term contributions receivable and are recorded at their net realizable value. Unconditional promises to give, due in subsequent years, are reflected as long-term contributions receivable and are reported at the present value of their net realizable value. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Donor restricted contributions are recorded in the temporarily restricted class for restrictions expiring during this fiscal year, and then reclassified to the unrestricted class.

## 1. Nature of Activities and Summary of Significant Accounting Policies (Con't)

#### **Cash and Cash Equivalents:**

The Organization considers all checking and money market accounts to be cash equivalents.

#### Cash - Escrow:

Cash held in escrow represents funds received from mortgages and for the payment of property taxes and insurance. Such funds are recorded with a related liability account until payments become due.

#### **Merchandise Inventory:**

Merchandise Inventory consists of residential wood flooring purchased for re-sale in the Organization's thrift shop. The inventory is stated at lower of cost or market using the first-in, first-out (FIFO) method.

#### **Construction in Progress:**

The Organization records the costs of construction of homes in construction in progress until the sale of the home closes. Costs of construction include all direct material and labor costs and those indirect costs related to home construction, and any in-kind contributions of materials and labor for home construction. Revenue from the sale of a home, and the related costs, are recognized when the sale closes and collection of the revenue is reasonably assured.

### **Mortgages Receivable:**

The Organization provides mortgage notes to homeowners upon the sale of a home. The notes are approved to the homeowners at zero percent interest, and the face value of the mortgage receivable is discounted by the Organization at the time the loan is made. The discount rate used is provided by Habitat for Humanity International, Inc., and is commensurate with market interest rates of similar mortgages. Mortgages receivable are considered by the Organization to be fully collectible and accordingly no allowance for doubtful accounts is considered necessary.

#### **Home Inventory:**

Home Inventory represents four homes completed as of June 2018 and sold in subsequent months. Home inventory is recorded at the value of the mortgage foreclosed or net book value transferred, plus any additional costs incurred, or net realizable value, whichever is less.

#### **Land Held for Development:**

The inventory of land held for development consists of approximately 54 buildable lots. The land inventory is stated at net realizable value which includes the purchase price of the land or value at date of donation (if donated) plus any related costs to acquire the property less any unrealized decline in value (See Note 4).

#### **Property and Equipment:**

Property and equipment are stated at cost or at estimated fair value at the date of the gift. Certain donated services are capitalized as improvements when those services enhance the value of assets. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support.

## 1. Nature of Activities and Summary of Significant Accounting Policies (Con't)

#### **Property and Equipment: (Con't)**

Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. The Organization follows the practice of capitalizing all expenditures for property and equipment in excess of \$1,000; expenditures for maintenance, repairs and minor renewals are charged to expense as incurred. Depreciation is computed on a straightline basis over the estimated useful lives of the respective assets, which range from 5 to 39 years.

#### **Income Taxes**

The Organization is included in a roster of exempt subordinates that qualify as tax-exempt organizations under Habitat for Humanity International, Inc.'s exemption under Section 501(c)(3) of the Internal Revenue Code. The Organization does not believe it has taken any uncertain tax positions which could subject it to penalties, interest or loss of not-for-profit status with any taxing authorities. Therefore, no taxes, penalties or interest have been accrued in the accompanying financial statements.

#### **Estimates:**

The preparation of financial statements in conformity with United States generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Components of Program and Supporting Services:**

Home ownership program services consist of cost of construction of homes for individuals and families in need, the direct cost associated with planning and building those homes and the related mortgage discounts.

Thrift store program services include revenues generated from sales of donated goods and the expenses associated with maintaining the facilities. The net income generated is used in the acquisition properties and construction of homes.

Management and general services include accounting, executive management and certain administrative and general support services.

#### **Advertising:**

The Organization expenses advertising costs as they are incurred. Advertising costs incurred for the year ended June 30, 2018 were \$4,652.

#### **Concentrations:**

The Organization relies on donations of cash and goods for re-sale from individuals, churches and organizations from the Edgewater/New Smyrna Beach area. Three local businesses accounted for contribution income totaling \$364,000 during the year.

The Organization maintains checking and money market accounts with two banking institutions. These accounts are insured up to \$250,000 per institution by the Federal Deposit Insurance Corporation (FDIC). At June 30, 2018, the balances in one bank exceeded the FDIC insurance limits by \$739,132.

#### 1. Nature of Activities and Summary of Significant Accounting Policies (Con't)

#### **Imputed Interest:**

The Organization has entered into financing agreements with Habitat for Humanity International, Inc. in the form of notes payable. These notes payable carry a 0% interest rate and are payable in monthly installments over 48 months starting 12 to 24 months after the funds are received. The imputed value of these funds is based on an estimated market interest rate of 6.9%. The imputed interest is considered a non-cash contribution.

#### **Pledges Receivable:**

Pledges receivable represent local businesses that are participating in the State of Florida Community Contribution Tax Credit Program. Under this program the businesses collect and remit sales tax to the State of Florida and the state sends a portion of their sales tax collections to the designated community organization. For the year ended June 30, 2018, the Organization received \$64,500 from three local businesses and has been notified that an additional \$299,500 in community tax credits has been approved for payment. The \$299,500 is included in pledges receivable and temporarily restricted assets at June 30, 2018.

#### 2. Construction In Progress

Construction in Progress includes land (at cost) plus materials, permits, and labor costs paid through year end for residences in the affordable housing program.

Construction in Progress at June 30, 2018 consists of:

Designated Owner or Location	Costs to Date	
208 Chestnut	\$	19,370
11 Pine Brook		70,873
116 Canal Road		67,444
Total Construction in Progress	\$	157,687

#### 3. Mortgages Receivable

The Organization provides non-interest bearing notes collateralized by mortgages on single-family houses sold to qualified buyers as part of the homeownership program. When the purchase of a home is closed, the Organization computes the net present value of the expected future cash flows of the loan. The difference between the face amount of the loan and the net present value is recorded as a discount and as Assistance to Individuals – Mortgage Discount expense.

These notes are discounted by imputing a rate of interest that is estimated to be the prevailing market rate of interest at the time the loan is closed. Discounts are amortized using the effective interest method over the term of the mortgages. Discount amortization is reported as mortgage discount in the statement of activities.

#### 3. Mortgages Receivable (Con't)

The majority of the mortgages have an original maturity of twenty to thirty years. No allowance for uncollectible accounts is considered necessary due to collateralization of loans by single-family houses. It is expected that the value of the houses is sufficient to adequately collateralize the receivables. For this reason, the amount and impact of impaired loans is not considered material to the financial statements. Future assessment of the allowance for uncollectable mortgages is dependent on the real estate sector of Southeast Volusia County, Florida.

In addition, all homeowners sign a second mortgage with the Organization for the difference between the purchase price and the cost to build the house at the mortgage closing date. The second mortgages are forgiven in a variety of ways, including either on a periodic basis over a period of time, or at the conclusion of the first mortgage. If the homeowner sells the home during the period, the second mortgage is being forgiven; the homeowner must pay the difference between the original amount of the second mortgage and the portion forgiven to the Organization. The Organization does not report revenue and a related asset at the time of sale of the second mortgage since historical data indicates that the likelihood of future receipts is remote.

Mortgage Notes Receivable and related discounts were as follows at June 30, 2018:

Mortgage Notes Receivable	\$ 6,155,284
Discount on Non-interest Bearing Mortgage Notes at	
rates ranging from 7.5% to 9.0%	(3,625,891)
Net Present Value	2,529,393
Less: Current Maturities	(307,332)
Mortgages Receivable, Long-Term Portion	\$ 2,222,061

#### 4. Home Inventory and Land Held for Future Use

The Organization holds 3 completed home for sale and has approximately 54 buildable lots. The homes are carried at the lower cost or net realizable value. Land has been recorded at cost at \$1,201,358 less an allowance for the excess of cost over the estimated net realizable value of \$251,519. The Organization has determined that they could not reasonably expect to sell some of the properties without incurring a loss on the land; therefore, an allowance for the estimated decline in the value of the land has been recorded. Management's basis for determining the estimated realizable value is the fair market value, based on recent sales or purchases in the area or just value from the Volusia County Property Tax records, if no other verifiable evidence of fair market value is available. The allowance account increased by \$16,910 for the year ended June 30, 2018.

#### 5. Leases

The Organization leases office space under a three year operating lease expiring October 31, 2019. Total rent expense for the year ended June 30, 2018 totaled \$11,400.

Minimum lease payments required under the lease for future years is as follows:

2019	\$11,400
2020	\$ 3,800
Total	\$15,200

#### 6. Property and Equipment

Property and equipment consists of the following at June 30, 2018:

Home Used For Volunteer Dorm	\$ 110,147
Steel Building & Improvements	152,885
Land	269,000
Building and Building Improvements	542,453
Furniture and Fixtures	13,342
Equipment	62,170
Vehicles	71,728
Shed & Yard	21,466
	\$ 1,243,191
Less: Accumulated Depreciation	(396,272)
Net Property and Equipment	\$ 846,919

Depreciation Expense for the year ended June 30, 2018 was \$38,316.

The Organization occasionally rents houses on a temporary or transitional basis while homes are being renovated or completed for the owners.

#### 8. Tithing

In recognition of and commitment to the global partnership of Habitat for Humanity International, Inc., an affiliate is expected to contribute (tithe) at least 10% of its cash contributions (excluding cash restricted to local use only) to Habitat's international work. This is a voluntary contribution as opposed to affiliate dues. During the year ended June 30, 2018, the Organization tithed \$50,000.

#### 9. Supplemental Disclosure of Cash Flow Information

Cash paid during the year ended June 30, 2018 for:

Interest \$ Income taxes \$ -

Non-cash investing and financing activities:

Inventory-land with a cost of \$110,267 was transferred to construction in process. Non-cash contributions in the form of imputed interest expense (fair value \$1,642).

## 10. Long-Term Debt

Long-Term Debt at June 30, 2018 consists of:

Notes Payable to Habitat for Humanity payable in 48 monthly installments of \$348, 0% interest, starting January 2015.	1,708
Note Payable to Habitat for Humanity payable in 48 monthly installments of \$218, 0% interest, starting July 1, 2016.	5,268
Note Payable to Habitat for Humanity payable in 48 monthly installments of \$414. 0% interest, starting July 1, 2019.	18,979
Total Less Current Maturities	 25,955 (4,324)
Long-term Debt, Less Current Maturities	 21,631

Maturities of long-term debt are as follows for the years ending June 30:

2019	\$ 4,324
2020	7,620
2021	4,968
2022	4,968
2023	 4,075
Total	\$ 25,955

Interest imputed on 0% loans, but not paid was \$1,642.

#### 11. Temporarily Restricted Net Assets

Temporarily restricted net assets were released from restrictions by satisfying the restrictions as follows:

Purpose restriction met:	
Contributions receivable under the Florida Sales Tax Credit Program (to be used for	
construction costs for specifically identified homes)	\$ 218,586
Other contributions received subject to restrictions	 -
Total temporarily restricted net assets released	\$ 218,586

Temporarily restricted net assets are available for the following purposes or periods at June 30, 2018.

Contributions receivable under the Florida Sales Tax Credit Program (to be used for	
construction costs for specifically identified homes)	\$ 299,500
Total temporarily restricted net assets	\$ 299,500

#### 12. Simple IRA Retirement Plan

During the year ended June 30, 2016, the Organization implemented a simple IRA retirement plan for its eligible employees. The Organization contributes an amount equal to 2% of each eligible employee's compensation. Retirement expense for the year ended June 30, 2018 was \$7,628.

#### 13. Warranties

The Organization provides warranties typically for one year after completion of construction of a house. The estimated liability under the warranty provisions is based upon a review of actual historical warranty expense incurred and the risk associated with the houses recently completed. Based on the historical warranty claims and expenses incurred, the Organization believes there are no significant warranty claims to accrue for at June 30, 2018.

#### 14. Subsequent Events

The Organization has evaluated events and transactions for potential recognition or disclosure through September 18, 2018, which is the date the financial statements are available for issue.